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## **MAINE REAL ESTATE SALES JUMP 22.68 IN NOVEMBER**

AUGUSTA (December 22, 2015)— The Maine Association of REALTORS released monthly statistics today, which indicate a 22.68 percent jump in sales compared to one year ago. Sales prices also continued their upward trend; the median sales price (MSP) for the state rose 4.35 percent to \$180,000 compared to November 2014. The MSP indicates that half of the homes were sold for more and half sold for less.

The National Association of Realtors reported a 4.6 percent dip in single-family existing home sales nationwide, while the national MSP increased 6.6 percent to \$221,600 in November. Regionally, sales in the Northeast were up 1.5 percent from November 2014, and the regional MSP of \$254,800 represents a 3.2 percent rise.

Marie Flaherty, President of the Maine Association of Realtors, said, “The mild weather and threats of rising interest rates certainly has had some impact on buyer decisions. However, pent-up demand has had the biggest effect. The winter season is still a great time for sellers to consider listing their home, as life changes always prompt the need to sell and buy homes—regardless of season.”

Flaherty added, “Maine is a four-season state, and we have some of the best skiing, snowmobiling and ice fishing on the East Coast; second homes and camps for winter remain a viable market.”

Below are two charts showing statistics for Maine and its 16 counties. The first chart lists statistics for the month of November only, statewide. The second chart compares the number of existing, single-family homes sold (units) and volume (MSP) during the “rolling quarter” the months of September 1 to November 30 of both 2014 and 2015.

*(Continued)*

## NOVEMBER ONLY CHART

November 1-30, 2014 – November 1-30, 2015

County	# Units Sold 2014	# Units Sold 2015	% Chng	MSP 2014	MSP 2015	% Chng
<b>STATEWIDE</b>	<b>979</b>	<b>1201</b>	<b>22.68%</b>	<b>\$172,500</b>	<b>\$180,000</b>	<b>4.35%</b>

## ROLLING QUARTER CHART

From September 1, 2014 – November 30, 2014 and  
September 1, 2015 – November 30, 2015

County	# Units Sold 2014	# Units Sold 2015	% Chng	MSP 2014	MSP 2015	% Chng
<b>STATEWIDE</b>	<b>3945</b>	<b>4394</b>	<b>11.38%</b>	<b>\$175,000</b>	<b>\$185,000</b>	<b>5.71%</b>
Androscoggin	268	247	-7.84%	\$135,000	\$138,075	2.28%
Aroostook	118	123	4.24%	\$95,500	\$84,000	-12.04%
Cumberland	998	1089	9.12%	\$240,000	\$260,000	8.33%
Franklin	91	107	17.58%	\$125,000	\$120,000	-4.00%
Hancock	224	222	-0.89%	\$205,000	\$215,000	4.88%
Kennebec	338	384	13.61%	\$138,500	\$138,500	0.00%
Knox	135	156	15.56%	\$195,000	\$187,250	-3.97%
Lincoln	127	160	25.98%	\$205,000	\$205,000	0.00%
Oxford	182	184	1.10%	\$129,750	\$144,950	11.71%
Penobscot	316	367	16.14%	\$135,000	\$130,000	-3.70%
Piscataquis	84	89	5.95%	\$93,750	\$89,900	-4.11%
Sagadahoc	108	122	12.96%	\$177,250	\$199,500	12.55%
Somerset	123	131	6.50%	\$90,000	\$110,000	22.22%
Waldo	118	145	22.88%	\$148,250	\$150,000	1.18%
Washington	81	105	29.63%	\$70,000	\$100,500	43.57%
York	634	763	20.35%	\$219,000	\$235,000	7.31%

Source: Maine Real Estate Information System, Inc. (d/b/a Maine Listings). Note: Maine Listings, a subsidiary of the Maine Association of REALTORS, is a statewide Multiple Listing Service with over 4,200 licensees inputting active and sold property listing data. Statistics reflect properties reported as sold in the system within the time periods indicated. Contacts: Maine Association of REALTORS President Marie Flaherty (The Flaherty Group) - 221-8585 - [marie@tfre.com](mailto:marie@tfre.com) - Maine Association of REALTORS President-Elect Ed Gardner (Ocean Gate Realty) - 773-1919 - [ed@oceangaterealty.com](mailto:ed@oceangaterealty.com) For more names: [suzanne@mainerealtors.com](mailto:suzanne@mainerealtors.com)